



**Custom Insurance Solutions**

**The Leader in MGA / Wholesale Automation Solutions**  
404 East Ramey Road, San Antonio, TX 78216  
210-340-5548  
[www.customins.com](http://www.customins.com)



---

## ***Jimcor Agencies Signs Agreement with Custom Insurance Solutions for Agency Information Manager***

**For Immediate Release**  
**Tuesday, September 9, 2003**

Contact: Patrick M. McCall  
**Phone: (570) 645-5050**  
Email: [pmccall@customins.com](mailto:pmccall@customins.com)

---

San Antonio, TX – Francis J. Mastowski, CPCU, President of Jimcor Agencies and its affiliates, announced the signing of an agreement with Custom Insurance Solutions (CIS) to install their AIM Management System. Jimcor is a multi state MGA and Surplus Lines Broker with 100 + employees, and offices located in several Northeastern states.

James Mastowski, Senior Vice President, explained that Jimcor chose CIS because of its advanced Windows applications and integration with other software systems already used by Jimcor. “Most importantly the system is designed for MGA’s and we believe it will make for an easy transition,” stated Mastowski. “An important feature of CIS that made the decision easy for us, was the ability of the AIM system to handle the standards and reporting requirements needed to support the business written in Lloyd’s and London markets. Mastowski also stated, “we need to install and train 115 staff members in seven offices with minimal disruption. CIS went to the top of our list because of their expertise, size, and support capability. We (Jimcor) evaluated several systems over a period of years and found the AIM Management System to be the one that could assist us in remaining a leading user of automation. AIM will continue to advance our servicing abilities and also be able to handle our projected growth.”

Patrick M. McCall, Director of Sales at CIS, comments, “the addition of Jimcor is no doubt a *flagship* account for Custom Insurance Solutions. Since their founding in 1986, the Jimcor Agency has been one of the most highly respected MGA’s in the insurance marketplace. We are proud to have earned Jimcor’s business based on their extensive insurance and agency automation / technology knowledge.”